

DGM Folder Gluers - Since 1985

DGM - manufactured in Huizhou, Guangdong, China, north of Hong Kong - has been producing Folder Gluers for 35 years. DGM is a 2nd generation, family business with over 5,000 Folded Carton, Corrugated & Right Angle machine sales worldwide.

As with any category of equipment sold by Best Graphics, ensuring your gluing application needs fit budget and performance is important to us. We're proud to offer a wide range of DGM Folder Gluers to suit various criteria:

- **Smartfold Classic** 65, 80, 110cm | 400 m/min.
- **Smartfold Ultra** 80, 110cm | 500 m/min.
- **Smartfold Ultra X** 80, 110cm | 500 m/min.
- **Smartfold Ultra Right Angle** for Beverage Carriers

When reviewing equipment, it's important to build a side-by-side comparison between machine models to better understand the benefits, and additional expenses, of each model upgrade.

DGM Classic vs. Visionfold

Our DGM Classic series is our opening price point but don't be fooled: nearly all of the equipment's features exceed legacy Folder Gluer technology, as well as our competition. For example, a Bobst Visionfold 110 is a 350 meter/min. (1,148 feet/min.) model while our DGM Classic 110 is a 400 meter/min. (1,312 feet/min.) machine. What about machine length? A Visionfold 110 standard length is 31.5' while a Classic 110 Straightline, Auto-bottom model is nearly 50' long! Comparatively, a Bobst Vision 110 weighs under 10,000 lbs. while a DGM Classic 110 is 17,000 lbs. DGM uses the same belt supplier as Bobst and includes a dual side register section as standard; Bobst offers this as an optional upgrade. With many interchangeable spare parts and an operator learning curve comparable to Bobst technology, what's not to love about a DGM?

Upgrading from Classic to Ultra

DGM's rugged design, easy operation and affordable pricing present's clients with a unique opportunity: either save money without compromising productivity, or re-investing money into equipment that's more featured. From experience, it's quite common for DGM buyers to opt for the latter. Often times we hear, "Tell me more about the Ultra model and its differences". The transition from a Classic 110 to an Ultra 110 can be summarized by (4) key areas:

- 400 Meters/Min. » 500 Meters/Min.
- Manual Carriers » Motorized Carriers
- Longer Crashlock Section: 4.92' » 7.54'
- Longer Final Fold Section: 9.84' » 14.76'

Additionally, the Ultra series has:

- (2) Servo Systems Instead of (1)
- Upper Driven Left & Right 6-Corner Belts In the Crashlock Section
- Center Carriers In the Final Fold Section that Pneumatically Lift & Lower ("Sleeping Position")

On a DGM Ultra 110 4- & 6-corner model there is nearly 40' of belting and folding "real estate"; in total, the machine is approximately 58.5' in length. For perspective, a legacy Bobst Media 100-A2 is 39' and a Bobst Mistral 110-A2 is 45' in length.

DGM Ultra X, Ultra XL

Running legacy equipment that's paid for, but isn't as flexible as you wished? Have jobs that routinely come up for RFP that you keep passing on? Let us take a look. With the money saved in your DGM investment we see clients routinely pursuing Ultra X, or Ultra XL models to help them win these big bids!

In short summary, our Ultra X is a 500 meter/minute model with the extended crashlock section, extended final fold section - the enhancements of a Classic to an Ultra - and a longer prefold section.

Similarly, our Ultra XL model extends the prefold, crashlock, final fold and includes a "universal" section for specific applications. Two examples, from recent machine sales, include a Packaging House's desire to makeready and produce beverage carrier samples more quickly than they do on their legacy Bobst Mistral. Another firm, in the Mid-Atlantic, demoed and approved a particular large volume, repeat carton with a tricky hang tag and inner partition that they can now produce in a single pass.

... Have a unique job giving you trouble? We'd love to hear about it.

Servo Drivers: DGM vs. Bobst

Our drives are affixed in a vertical position and are inside (2) air conditioned cabinets. This greatly improves the lifespan of the electronics and reduces your machine's total ownership. Bobst, on the other hand, secures their drives horizontally and position them on the machine. With a need to generate post-Sales revenue, Bobst can collect \$10,000 per drive every 2-3-5 years from a user (or sell them new equipment entirely).

Our Compression Delivery

Measuring over 18' long, DGM's delivery section is the largest in the industry. As standard, the compression is motorized - arms & belts.



DGM Smartfold Ultra



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MORE INFO