



## **Best Graphics Group - Since 1977**

Best Graphics is North America's largest independent importer and distributor of Pressroom, Bindery, Finishing, and Packaging equipment. Our portfolio includes over 20 product lines from world-class manufacturers in the United States, Germany, Japan, Italy, Canada, South Korea, China, Taiwan, Israel, and the United Kingdom. Best Graphics also has a dedicated service department with factory-trained staff and maintains a fully-stocked parts inventory.

Please send photos, serial numbers, and any additional information on the equipment you are looking to consign, to Sydney and our sales team.

Why consign with Best Graphics? Consigning your equipment with Best Graphics allows you to free up floor space to let you do what you do best. In turn, this allows us to do what we do best which is SELL! We sell over 225 pieces of new and used equipment each year.

### **Our Presence**

- Hundreds of new and used machine listings on our website, www.BestGraphics.net
- Sales Representatives actively traveling throughout the U.S., Canada, and the Caribbean
- Service Technicians spread across the U.S., Canada, and Europe
- A reach of 25,000+ prospective buyers when helping you sell your excess, or surplus equipment

# **Key Contact Information**

Sydney Becker – Accounting 1-800-236-7603 x 1001 SydneyB@BestGraphics.net

**Gary Martin – Service Manager** 1-800-236-7603 x 1009 GaryM@BestGraphics.net

Mike Keller - Parts Manager 1-800-236-7603 x 1010 Parts@BestGraphics.net

## **Process**

Once we have received photos and serial numbers of the equipment you are looking to consign, our sales team will provide an evaluation of your equipment. We base our evaluations off of comparable equipment that we have sold or listed in the past. Moving forward, there is no out of pocket cost for any of the labor and parts required during the consignment process.

## Which Machine is Right for You?

#### What will Best Graphics do to sell my equipment?

- Put equipment to power
  - List equipment at www.BestGraphics.net
  - Email marketing to 25,000+ contacts
  - Fly prospective clients to Best Graphics facilities for demos

#### Q What happens once the equipment is sold?

Upon successful sale by Best Graphics you will be paid in full "-less any parts costs if needed the agreed upon amount for the equipment by check or bank wire.

#### What does a typical consignment process look like?

Steps	Best Graphics	Your Company
Dismantle/Skid	x	Load
Shipment to Best Graphics	x	
Insurance	x	
Assessment Report	x	
Cleaning	x	
Painting	x	
Parts Replacement*		x
Machine Sale	x	
Machine Warranty	Х	*

\*at cost, no labor

Best Graphics has been consigning equipment for 20 years and welcome the opportunity any chance we get! Let us do what we do best!



