

## **Best Graphics Group - Since 1977**

Best Graphics is North America's largest independent importer and distributor of Pressroom, Bindery, Finishing, and Packaging equipment. Our portfolio includes over 20 product lines from world-class manufacturers in the United States, Germany, Japan, Italy, Canada, South Korea, China, Taiwan, Israel, and the United Kingdom. Best Graphics also has a dedicated service department with factory-trained staff and maintains a fully-stocked parts inventory.

Headquartered in metro-Milwaukee, Wisconsin (USA), Best Graphics sell new, used, and reconditioned equipment ranging from Pile Turners to Paper Cutters, Saddle Stitchers to Perfect Binders, Die Cutters to Folder Gluers, Foil Stampers to Offline Blankers, Film Laminators to Window Patchers, Bookletmakers to Film Laminators, Paper Banders to Waste Conveyors.



# We Haven't Done Business Together

- I've never heard of you, how active are you in the market?
- We consistently sell 225 to 250 new, used and overhauled machines per year.

#### Q That's a lot, how do you do it?

Our team is comprised of a sales staff, a service department with knowledgeable technicians, a dedicated parts department with spare parts on hand, and a back-end staff who effectively manage the packing, importation/exportation, insurance, customs clearance, and delivery of your machinery.

### Q What does a typical machine sale look like?

Machines can be sold as-is, ex-site, skidded and loaded in a truck, delivered to the nearest port, delivered to your dock door, delivered and installed, or delivered and installed with training and/or warranty.

#### Q How do I pay for my machine?

The typical machine sale is broken into (3) payment streams; 1). a deposit down at signing, 2). a progress payment prior to pickup (or shipment), 3). a small balance due post-delivery (or install if applicable).

### **Our Facilities**

Best Graphics operate out of a 60,000 square foot facility which houses a showroom for new machine demonstrations, secondhand stock equipment going through reconditioning/overhauling, and a parts department with nearly three quarters of a million dollars in spares. In addition, we have a secondary 10,000 square foot facility that enables us to own a continuous flow of nearly five million dollars in equipment.

We're conveniently located 20 minutes West of Milwaukee's Mitchell International Airport (MKE) allowing clients to fly in for machine demos in the morning, and get back on a plane same day, late afternoon.

## **Complete Provider**

Not looking to buy? No problem! Perhaps we can help you sell, service, or evaluate your existing machinery!

## **Our Presence**

- Hundreds of new and used machine listings on our website, www.BestGraphics.net
- Sales Representatives actively traveling throughout the U.S., Canada, and the Caribbean
- Service Technicians spread across the U.S., Canada, and Europe
- 24-hour on-site guarantee for new equipment, under warranty requiring service maintenance\*
- Free phone support by our Service Department for legacy machinery
- Active participant at exhibitions including PRINTING United, Graph Expo, Graphics Canada, and Drupa.
- A reach of 25,000+ prospective buyers when helping you sell your excess, or surplus equipment

\*in the U.S.

Your business is important to us. We know you have choices when it comes to buying, selling, or servicing of your equipment and we appreciate you considering us as a potential partner. We look forward to continuing the conversation. From our team here at Best Graphics . . . know better value!



